# SPINS SPINS AttLab for Brands

## Quickly Identify Attributes Driving Performance

Efficiently tap into total store attribute trends to understand top differentiators and identify key opportunities to innovate. As shoppers continue to purchase based on their lifestyles and beliefs, SPINS values-oriented data add deeper nuance and granularity to these analyses for actionable insights.

### Actionable Insights that Enable Differentiation

Easily understand which ingredients, certifications, flavors and more are driving sales growth.



### Get on Shelf

### **Identify Your Competitive Advantage**

Benchmark your brand vs. key competitors to identify your brand's top differentiators and gaps



### Succeed on Shelf

### **Boost Your Retailer Sell Stories**

Demonstrate to buyers your expertise on consumer attribute trends, as well as brand-specific differentiators



#### **Innovation**

### **Inspire Your Innovation Pipeline**

Scan all categories across Total Store to identify whitespace to build a data-driven innovation pipeline

## Benchmark Performance and Discover Your Next Innovation Opportunity

Activate hundreds of attributes to uncover new opportunities for growth and innovation across total store.

### **Dashboards include:**

### **Category Landscape**

Understand growing attributes to determine your brand's biggest advantages in your category

### **Cross-Category Compare**

View any attribute's growth across all categories in Total Store

### **Brand Compare**

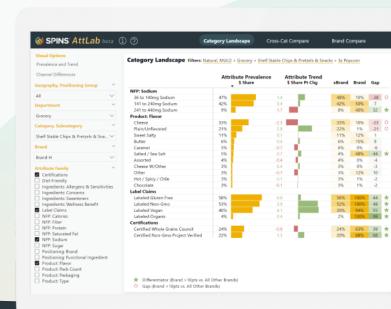
Compares attributes in your brand portfolio vs. key competitors, side by side

### **Innovation**

Stay ahead of the game and be the first to know about unique attributes driving sales

### **Brand Deep Dive**

See the leading brands for any attribute to learn who owns the space and who's growing it



### Access the **AttLab Beta** Now

To learn more about how you can participate in the AttLab beta, reach out to your rep or growth@spins.com

